

ExO Works Partner: 5th Element, Impact Consultancy

5th Element's Differentiation Strategy

- **Commitment to clients to represent them as Leaders Who Care®** about both economic and social impact, understanding the value to attract and retain the very best talent, and thus the value to their business and communities.
- **"Right Fit, Culture Add"** core focus on each search for a diversity of race, gender, expertise and mindset. They highlight differentiating core competencies and experiences in business and life.
- **Trust** from candidates and sources as retained search partners, giving them confidence in their client's commitment to attract the best skilled and aligned talent. This culture of confidentiality creates a positive experience for all candidates and a higher likelihood for acceptance of an offer by the selected individual.
- **Community**, which Forbes called "an outstanding global braintrust network," offering a unique advantage of depth in expertise and diversity on each search team, and relationships leading to importantly warm recommendations.
- **Innovative Process.** They provide a visualization exercise for selected final candidates to ensure the best possible final decision for all. Their process, which can include conversations with spouse/partner, understanding family goals, interests, & special situations, helps to shape all aspects from initial offers, to counteroffers and clarity of expectations.



The 5th Element team has experience, expertise and trusted relationships with leaders across sectors and geographies who help them deliver creativity, strategy, process-driven agility and scale.

5th Element extends their research and sourcing beyond the companies, schools, and geographies most firms rely on that result only in the most available and same type of candidate in every firm's database.

5th Element knows and identifies global, national, and local networks, as well as organizations, and individuals who can recommend and connect them with both undiscovered and under-represented individuals.

To learn more on 5th Element's purpose and philosophy on executive search [click here.](#)

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